



## ls your firm meeting your client's digital expectations?

Law firms, consultancies, and advisory businesses must balance seamless client collaboration, data security, and operational efficiency while adapting to evolving digital expectations.

To stay competitive, professional services firms must make four key stops on their journey to digitalisation. This is where a trusted network partner like Nexon Asia Pacific (Nexon) can provide a helping hand.

# **EFFICIENT**



Is outdated technology slowing down productivity?

Professional services firms rely on fast, secure access to critical applications and client data. But ageing IT systems can lead to inefficiencies, compliance risks, and reduced profitability.



Automation can improve efficiency and reduce human error,

Did you know?

Advanced data analytics and customer relationship management

enabling firms to focus on strategy and client engagement.1

systems help firms better tailor solutions to their clients' needs.<sup>2</sup> To enhance productivity, professional services require modern,



high-performance digital infrastructure that supports innovation, without compromising authentic human interaction.

## CONNECTED



platforms can cause delays, miscommunication, and inefficiencies.

Are fragmented systems affecting client service?

Did you know?

Clients expect seamless, always-on communication, but disconnected



of customers value their experience as much

as a company's products or services.3



To improve client experiences and internal workflows, firms need unified, cloud-based networks that streamline data sharing and communication.

**SECURE** 

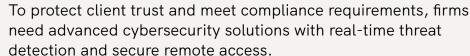


making them a prime target for cyber threats, from ransomware attacks to data breaches.

Is sensitive client data at risk?

Did you know? Recent high-profile data leaks and cyberattacks have Australian consumers on high alert.<sup>4</sup>

Professional services firms handle highly confidential client data,



Consumers are more likely to put their faith in

companies that will protect their data.5



**ADAPTABLE** 

### With the rise of hybrid work, Al-powered chatbots, and digital client services, firms must ensure their IT infrastructure is flexible and scalable to meet future demands.



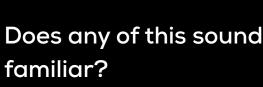
Did you know?

Can your network keep up with evolving work models?



To stay ahead, firms need agile, future-ready networks that support digital transformation, secure remote work, and effective client support.

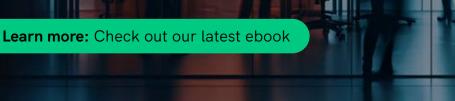
of Australians already trust AI to provide product recommendations.6



### scalable networks required for modern, client-focused operations.

If these challenges are impacting your firm, Nexon can help. We understand what Australia's professional services need, and deliver the fast, secure, and

With expertise in networking, cybersecurity, and digital transformation, we help firms improve efficiency, protect critical data, and prepare for the future.





**Hewlett Packard** 

Enterprise

1300 800 000 🔼 enquiries@corp.nexon.com.au 🕟

Follow nexonap

About Hewlett Packard Enterprise Hewlett Packard Enterprise (HPE) is the global edge-to-cloud platform-as-a-service company that helps organisations accelerate outcomes by unlocking value from all their data, everywhere. Built on decades of

For more information, visit: www.hpe.com

### References:

6.

- - https://getlaw.com.au/key-trends-shaping-professional-services-in-2024/
- 3. https://www.salesforce.com/content/dam/web/en\_us/www/documents/research/State-of-the-Connected-Customer.pdf https://www.pwc.com.au/retail-consumer-markets/voice-of-the-consumer-survey.html 4.
- This infographic is sponsored by Nexon Asia Pacific and HPE.
- 2. https://getlaw.com.au/key-trends-shaping-professional-services-in-2024/
- 5. https://www.pwc.com.au/retail-consumer-markets/voice-of-the-consumer-survey.html

